

Comparison of Loading Producer Car
Versus Delivering to Local Elevator

Example:	Producer Car \$\$\$\$ per Metric Tonne	Local Elevator \$\$\$\$ per Metric Tonne
(1) 1 CWAD 13.0 Instore St. Lawrence	\$261.30	\$261.30
(2) Freight – Vanguard, SK to Thunder Bay	\$33.00	\$33.00
(3) Freight Adjustment Factor	\$0.00	\$0.00
(4) Country Elevation	\$0.00	\$13.50
(5) Cleaning	\$4.50	\$5.00
(6) Weighing & Inspection/ CGC App.	\$0.58	\$0.47
(7) Administration	\$1.00	\$0.00
(8) Incentive		\$0.00
(9) Total Cost = Sum of (2) to (7) inclusive	\$39.08	\$51.97
(10) Net Revenue (1) minus (8)	\$222.22	\$209.33
(11) Savings	\$12.89	
(12) Average Tonnes per Rail Car	94	94
(13) Savings per car (10) times (11)	\$1,212	